

# Our Firm Has the Leading Track Record in Consumer Wellness

<p><b>Sellside Advisor</b></p>  <p>A Subsidiary of</p>  <p>acquired by</p>  <p>2019</p>	<p><b>Sellside Advisor</b></p>  <p>a Subsidiary of</p>  <p>acquired by</p>  <p>2019</p>	<p><b>Sellside Advisor</b></p>  <p>Portfolio Company of</p>  <p>acquired by</p>  <p>2018</p>	<p><b>Sellside Advisor</b></p>  <p>acquired by</p>  <p>2017</p>	<p><b>Sellside Advisor</b></p>  <p>Portfolio Company of</p>  <p>acquired by</p>  <p>2017</p>	<p><b>Sellside Advisor</b></p>  <p>Portfolio Company of</p>  <p>acquired by</p>  <p>2017</p>
<p><b>Sellside Advisor</b></p>  <p>acquired by</p>  <p>Portfolio Company of</p>  <p>2017</p>	<p><b>Sellside Advisor</b></p>  <p>acquired by</p>  <p>2016</p>	<p><b>Sellside Advisor</b></p>  <p>VMS Business</p> <p>acquired by</p>  <p>2016</p>	<p><b>Sellside Advisor</b></p>  <p>Portfolio Company of</p>   <p>acquired by</p>  <p>2015</p>	<p><b>Sellside Advisor</b></p>  <p>acquired by</p>  <p>2014</p>	<p><b>Sellside Advisor</b></p>  <p>Owner of</p>  <p>sold membership interest to</p>  <p>2014</p>
<p><b>Sellside Advisor</b></p>  <p>acquired by</p>  <p>a Subsidiary of</p>  <p>2014</p>	<p><b>Sellside Advisor</b></p>  <p>Portfolio Company of</p> <p>Levine Lightman Capital Partners</p> <p>acquired by</p>  <p>2013</p>	<p><b>Sellside Advisor</b></p>  <p>acquired by</p>  <p>2012</p>	<p><b>Sellside Advisor</b></p>   <p>acquired by</p>  <p>2012</p>	<p><b>Sellside Advisor</b></p>  <p>acquired by</p>  <p>2012</p>	<p><b>Sellside Advisor</b></p>  <p>acquired by</p>  <p>2012</p>

Note: Includes William Hood & Company's principals' involvement at William Hood & Company and previous firms


# And is Highly Accomplished in Beauty & Personal Care

**Buy-side Advisor**



a Subsidiary of  
**Johnson & Johnson**

acquired by



2019

**Sell-side Advisor**



acquired by



2017

**Sell-side Advisor**



a Subsidiary of  
**PRESTO**

acquired by



2017

**Sell-side Advisor**



acquired by



2016

**Buy-side**



acquired by



2015

**Sell-side Advisor**



acquired by



2015

**Sell-side Advisor**




acquired by



2015

**Buy-side**



acquired by

ESTÉE LAUDER COMPANIES

2014

**Buy-side**



acquired by

ESTÉE LAUDER COMPANIES

2014

**Buy-side Advisor**



acquired by



2014

**Buy-side**




received an investment from


ESTÉE LAUDER COMPANIES

2014

**Sell-side Advisor**



acquired by



2014

**Sell-side Advisor**



acquired by



2012

**Buy-side Advisor**



acquired by



2010

**Buy-side Advisor**



acquired by

ESTÉE LAUDER COMPANIES

2010

Note: Includes William Hood & Company's principals' involvement at previous firms